

## **New Municipal Financing Program**

Now for any municipal sales in the pipeline you can offer a municipal financing program through National Cooperative Leasing (NCL). NCL is the only Sourcewell awarded contract vendor offering municipal financing to the cooperative membership.

Features	Benefits
Flexible payments for budget alignment	A shorter sales cycle for every Sourcewell quote to purchase transaction. It's fast and easy. You get paid now! 1 <sup>st</sup> payment can be pushed out to align with their budget calendar.
Sourcewell awarded contact for government financing	<b>Higher close rates for every Sourcewell submitted</b> <b>quote</b> . Agencies want to ensure both product and finance options are compliant with state regulations. This is all we do!
Tax-exempt Municipal purchase	Offers immediate ownership of the equipment with a budget friendly payment schedule. This government only program combines the benefits of a low monthly/yearly payment of a lease and the product ownership of a loan.

The power of cooperative purchasing now stands even stronger. Clients can purchase the highest quality equipment on the market with a competitively bid TIGER CORPORATION contract and to eliminate budget concerns, you can offer a competitively bid financing program through NCL.



**Tiger Corperation** NCL = Success

(#052471-TGR)

(#032615-NCL)

If you have a quote that will benefit from this Municipal financing program please contact the NCL Sales Executive below to help close the deal.



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